

## Contact

chad@nycjones.com

[www.linkedin.com/in/chad-jones-pmp-248aba](http://www.linkedin.com/in/chad-jones-pmp-248aba) (LinkedIn)

## Top Skills

Strategic Planning

PMP

Healthcare Information Technology

## Certifications

PMP

Cerner Generalist Certification

# Chad Jones, PMP

Practice Director at MedMatica Consulting Associates Inc.  
Greater New York City Area

## Summary

I take great pride in myself and the people that work for me. I work to maintain a team that will represent our organization in a manner that is aligned with our company's culture. I expect the same standards by which I was raised and have performed over the years:

- Always do what is right
- Give your best every day
- Be a person of your word
- Care about what you do and the people with whom you work
- Help others succeed

In our business, we create partnerships. If anyone fails, we all fail. Regardless of being a consultant, client, or a vendor, we must work together to ensure successful outcomes for everyone involved. Aside from the necessary experience and skill, these are the foundations of any team that I create and maintain.

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## Experience

MedMatica Consulting Associates Inc.  
Practice Director  
October 2018 - Present

Health Data Specialists, LLC  
11 years 5 months

Operations Director  
March 2014 - Present

As Operations Director for Health Data Specialists, my primary responsibility is ensuring our consultants are meeting, or exceeding, the expectations of our clients. Hiring and maintaining the best consultants requires a special relationship between the employee and employer - I work to try and ensure we hire people that respect the values we promote. By hiring those types of people, we are able to become true partners to our clients by providing

consultants who have a sincere interest in helping equip the caregivers with the best tools for providing care to patients.

Additional responsibilities include:

- Budgeting
- Sales & Sales Management
- Marketing
- Collecting information on HIT advancements and trends
- Analyzing available technologies and healthcare needs to develop new ideas and strategies

Practice Director, Cerner Consulting

March 2013 - March 2014 (1 year 1 month)

Promoted to Practice Director to continue my goal of improving patient care through the management of Cerner consultants. Responsible for hiring and managing expert Cerner consultants with the appropriate skills and mindsets. Provide advisory services to sales team and participate in establishing new client relationships.

Sr. Consultant/Project Manager

August 2007 - March 2013 (5 years 8 months)

- Project Manager leading Meaningful Use Stage 1 and 2 compliance
- Project Manager leading historical data migration objective
- Project Manager leading five projects to help meet Meaningful Use Stage 2 objectives
- Project Management transitioning/developing in-house IT support for Southwest Healthcare system
- Project Manager for CPOE implementation for large healthcare system
- Data migration from Legacy systems into Cerner Millennium
- CCL Report Writing and Registration Rule Writing
- Resolve issues related to Cerner registration and scheduling applications
- Troubleshoot registration and scheduling issues
- Developed Cerner registration solution to catch common billing errors in real time so that it could be corrected and thus recover an estimated \$1.9 million per month.
- Participated in reducing the number of implementation issues from 160 to 35 in one quarter by creating rules and custom conversations per the users' requests

Mount Sinai Medical Center - Queens

1 year 11 months

#### Implementation Coordinator, IT

March 2007 - August 2007 (6 months)

- Coordinate the IT aspects of the multiple system implementations including GE Healthcare Centricity RIS/PACS, PICIS ED Pulsecheck, and SCC Blood Bank
- Work with the managers of each application to accomplish the physical install and configuration of each system. Will be available for hands-on installation as needed
- Assessment of current workflow and documentation of changes required to optimize the use of the new system and/or enhanced functionality
- Coordinate the technical and operational activities related to the go-live events including integration of required workflow changes
- Work with each system manager to actively maintain the IT related functionality of each system on an ongoing basis
- Monitor the effectiveness of the new system or enhancements in meeting the defined goals; initiating actions to remediate deficiencies and/or gain further improvements

#### Sr. Software Specialist

October 2005 - March 2007 (1 year 6 months)

- Responsible for the development of end user requirements including project scope, design specifications, project plans, identifying resource requirements and development of unit and end user testing and validation procedures
- Collaborated with the end user community to refine and improve current processes by developing current and future state process workflows and provided end user training as required
- Responsible for providing support for the Cerner Access to Care Applications (EMPI, Registration and Scheduling)
- Received training in Interface Development, Project Management, and Discern Expert II and III

#### Cerner Corporation

##### Analyst

November 2004 - October 2005 (1 year)

- Responsible for troubleshooting Person Management (EMPI/ERM) and Patient Privacy issues
- Responsible for building solutions directly into a live production environment with the heaviest involvement in the areas of Core, SurgiNet, Scheduling, EMPI, and ERM

- Assisted in the on-site conversion to the PowerChart solution

### Riptide Communications

Vice President, Web Development

2000 - 2003 (4 years)

New York, NY

- Managed team of developers and project managers working with Fortune 500 companies

### Bear Stearns

Strategic Marketing Consultant

2000 - 2001 (2 years)

New York, NY

- Orchestrated strategic investor meetings between CFOs/CEOs of public companies and fund managers

### Bluestone Capital Partners, LLC

Asst. Vice President

1999 - 2000 (2 years)

New York, NY

- Orchestrated the development and architecture of a Knowledge Management System to be used by stockbrokers
- Assisted in planning and development of Global trading network in partnership with ABN-AMRO Bank of the Netherlands
- Developed RFPs, functional requirements, project strategies for use at all levels, managed client relationships throughout the development process and negotiated contracts with strategic partners
- Managed satellite office of Network Engineers, Application Developers, and Project Managers

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## Education

University of Missouri-Columbia, College of Business

B.S.B.A, Finance and Banking